# THE POWER OF MACHINE LEARNING

WHAT CAN AI DO FOR YOU?

# DRIVE YOUR BOTTOM LINE: TURN ONE-TIME BUYERS INTO REPEAT CUSTOMERS



Machine learning predictive models help brands attract, retain and grow their most profitable customers through hidden insights and opportunities.



Al-backed predictive analytics can deliver increased accuracy and reliability. Additionally, Al can automate and streamline workflows, providing faster and more actionable results.



Product Recommendation

Campaign Response

**Customer Segmentation** 

Reactivation



CLTV (Customer Lifetime Value)

Media Mix Modeling

Customer
Acquisition
and/or Retention

## HOW IT WORKS: AI MODELING STRATEGY PROCESS

3 7 4 5 6 8 Choose Choose Ingest Calculate Define Suggest Activate Continuously Customer Modeling CLTV Intent to Channel Next Media Measure Data Purchase Preferences Strategy Project

### CAUTION! LOOK OUT FOR THESE COMMON ISSUES

The right partner can help you avoid potential hazards

- Data prep and quality
- Technical or organizational barriers
- Choosing the right business case
- Taking the wrong action



### SUCCESS THAT DRIVES YOUR BUSINESS GROWTH

Deliver the right message at the right time with the right media while prioritizing privacy.



Visit insights on Vericast.com to learn how your retail brand can leverage the power of first-party data to drive customer acquisition and retention.